HOUSING PRODUCTIO

PRO C2023-HCDNMJ UNDER ONE ROSE



FEDERAL

STATE

NATIONAL HOUSING TRUST FUND (NHTF)

HOME CHDO & HPI (HOME)

AFFORDABLE HOUSING TRUST FUND (AHTF)

HOME AMERICAN RESCUE PLAN (ARP)*

NJ HEALTHY HOMES INITIATIVE (NJHHI)*

FUNDING PROGRAMS

FOR PERMANENT HOUSING

NATIONAL HOUSING TRUST FUND

MAXIMUM AWARD Maximum Per Unit Subsidy Limit

*based on bedroom size multiplied by number of units & project funding gap

For the acquisition, construction or rehabilitation of housing for extremely low-income special needs households (<30% of AMI), which are paired with Project Based Vouchers.

NHTF SPECIAL NEEDS

Additional points provided for housing special needs populations, which includes:

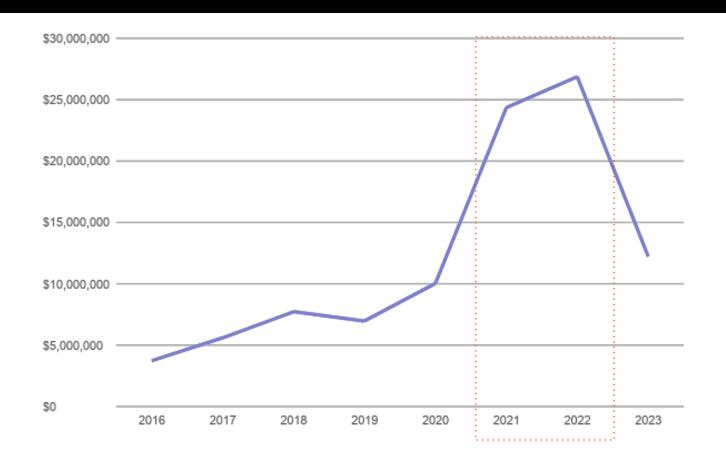
- HH with mental illness
- HH with physical or developmental disabilities
- HH who are victims of domestic violence
- Youth aging out of foster care, runaway or homeless youth

- Individuals/families who are homeless
- HH who are Disabled and homeless veterans
- HH with HIV/AIDS
- HH who are reentry after incarceration in a correctional facility
- HH who are senior citizens (62+)

UNIT SIZE CONTROLLED CONTROLLED CONTROLLED CONTROLLED CONTROLLED CONTROLLED CONTROLLED CONTROLLED CONTROLLED C					
STUDIO	1-BDR	2-BDR	3-BDR	4-BDR	
\$250,000	\$350,000	\$430,000	\$500,000	\$570,000	

MAXIMUM PER UNIT SUBSIDY

INCREASED AMIMENT & EXPENDITURE 64 2021 AND 2022 ALLOCATIONS



- 2021 Allocation
 Committed: \$19 Million
 in September 2023
- 2022 Allocation to Commit: \$24 Million by September 2024
- 2023 Allocation
 Committed: \$10 Million
 by October 2025

SUBSTANT AMENDM **PROGRAM YEAR 2021 & 2022**

SMALL PROJECT FUND:

 Increase unit count (maximum) to 8 units when using State Project Based Vouchers (PBVs)

LARGE PROJECT FUND:

- Provide capital-only funding when non-State PHAs issue PBVs for developments up to 25 units
- In order to qualify for the 9-to-25-unit projects, applicants must demonstrate PBV commitments by the issuing PHA or other equivalent entity throughout the affordability period (minimum 30 years) and shall comply with Davis-Bacon requirements

NHTF AMENDMENTS

PY 2021/PY 2022 SUBSTANTIAL AMENDMENT

- Increase the maximum award to be calculated as the maximum per unit subsidy limits by bedroom <u>MULTIPLIED</u> the by the number of units.
 Therefore, instead of capping the total subsidy limit to \$1,000,000 (currently in place), applicants would be allowed to calculate total subsidy in the next slide
- Permit condominiums in certain instances (SRO/Congregate units still not permitted)
- Increase Developer Fee up to 8% consistent with DCA funding programs
- Add extremely low-income senior citizens to special needs populations
- Clarify Environmental Provisions vs. ERR requirements
- Allow ability to Operationalize up to 1/3 of annual allocation

Bedroom Size	STUDIO	1-BDR	2-BDR	3-BDR	4-BDR
Maximum Per Unit Subsidy	\$ 250,000	\$ 350,000	\$ 430,000	\$ 500,000	\$ 570,000
Maximum Project Subsidy (4-unit with State PBV)	\$1,000,000	\$1,400,000	\$1,720,000	\$2,000,000	\$2,280,000
Maximum Project Subsidy (8-unit with State PBV)	\$2,000,000	\$2,800,000	\$3,440,000	\$4,000,000	\$4,560,000
Maximum Project Subsidy (9-25-unit with non-State PBV)	\$2,250,000 - \$6,250,000		\$3,870,000 - \$10,750,000		

SUBSTANTIAL ANALYSIS FOR PAGE 182022 NOTES FOR PAGE 182022 REDUCED BY ANALYSIS FOR PAGE 182022 REDUCED

- Congregate/Shared Housing, Mobile Homes or Single Room Occupancy (SRO)
- Mixed use or mixed income projects
- Acquisition of vacant land without development
- Currently occupied rental units
- Homeownership projects
- Projects that are currently or anticipate receiving other DCA or NJHMFA funding

NELIGIBLE PROJECT

LOAN TERMS NHTE PROGRAM

Rental Project: Funds are provided as a construction loan (held by security mortgage) at 0% interest and 0% cash flow with a term to match the affordability restriction period (30 years). Mortgage held with the provision that so long as occupied by eligible households (special needs < 30% AMI) thru affordability period, loan is forgiven.

1. Millstone Place

4 Rental Units in Millstone, NJ

2. Homes for Reentry

3 Rental Units in Sayerville, NJ

3. 88 Martin Luther King

4 Rental Units in Morristown, NJ

4. Fairmount Heights Project

3 Rental Units in Newark, NJ

5. Lenox Ave Reentry

2 Rental Units in Lodi, NJ

6. RCHP Highland Park

4 Rental Units in Highland Park, NJ

7. LUA Homes

2 Rental Units in Newark, NJ



2016 22 Units Funded

- 12 Units for Homeless
- 8 Units for Reentry
- 2 Units for Victims of Domestic Violence

Photo: CARING Residential, Hamilton, NJ

1. RCHP Highland Park

4 Rental Units in Highland Park, NJ

2. Sierra House

2 Rental Units in East Orange, NJ

3. O.C.E.A.N. at Tuckers Walk

4 Rental Units in Tuckerton, NJ

4. HQM Housing for the Homeless

4 Rental Units in Newark, NJ

5. Kenmore Place

2 Rental Units in Glen Rock, NJ

6. River Street Expansion

4 Rental Units in Red Bank, NJ

7. Triple C Beatrice Parkway

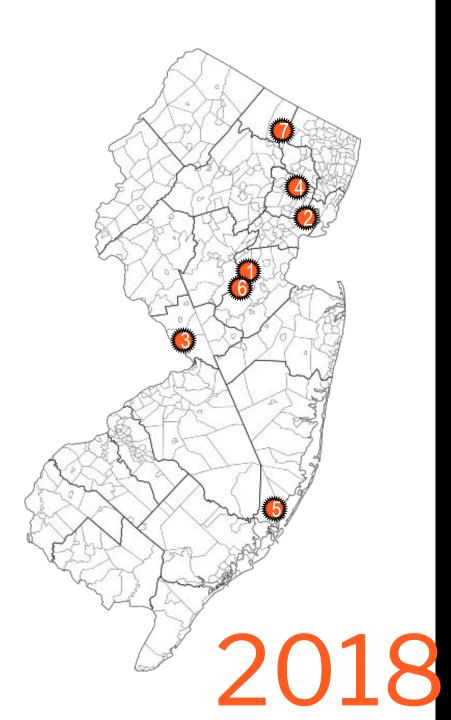
2 Rental Units in Edison, NJ



2017 22 Units Funded

- 14 Units for Homeless
- 6 Units for HH with Developmental Disabilities
- 2 Units for At-risk Homeless/Disabled Veterans

Photo: Sierra House, East Orange, NJ



1. Triple C Supportive Housing

2 Rental Units in New Brunswick, NJ

2. LUA Homes at 3rd Avenue

2 Rental Units in Newark, NJ

3. Homes By TLC Project Home XIX

2 Rental Units in Ewing, NJ

4. HOMECorp 7 Sylvan

2 Rental Units in Montclair, NJ

5. O.C.E.A.N. at Tuckers Walk Phase II

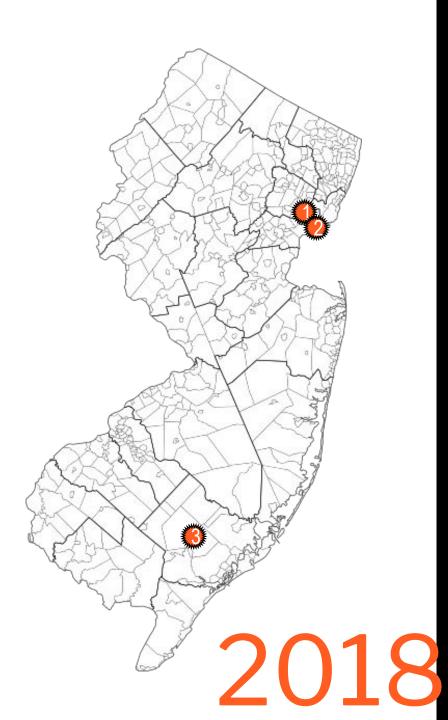
2 Rental Units in Tuckerton, NJ

6. RCHP Highland Park III

3 Rental Units in Highland Park, NJ

7. Nouvelle Wanaque

2 Rental Units in Wanaque, NJ



1. MAR 71 Isabella Avenue

2 Rental Units in Newark, NJ

2. TAG 73 Isabella Avenue

2 Rental Units in Newark, NJ

3. CARING Residential Services

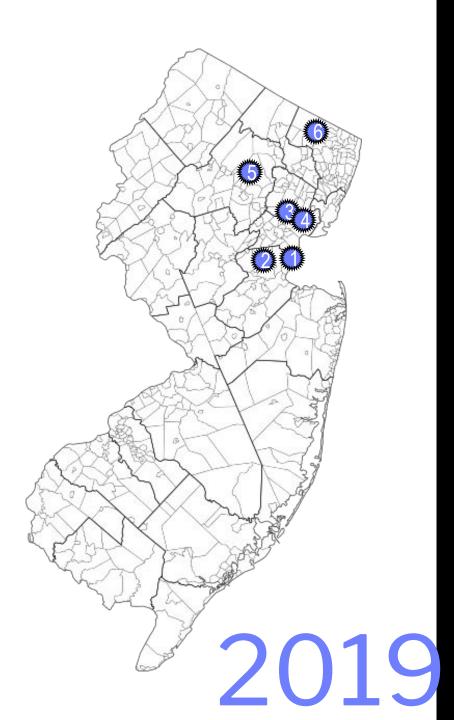
2 Rental Units in Hamilton, NJ



2018 21 Units Funded

- 7 Units for Homeless
- 6 Units for HH with Developmental Disabilities
- 2 Units for Victims of Domestic Violence
- 6 Units for Disabled Veterans

Photo: Nouvelle Disabled Veterans, Wanaque, NJ



1. Coming Home Middlesex

2 Rental Units in Perth Amboy, NJ

2. Triple C Suttons Lane

2 Rental Units in Edison, NJ

3. BCUW/Madeline

2 Rental Units in South Orange, NJ

4. LUA Homes at West Kinney

2 Rental Units in Newark, NJ

5. GFM Mountain Lakes

3 Rental Units in Mountain Lakes, NJ

6. GFM Midland Park

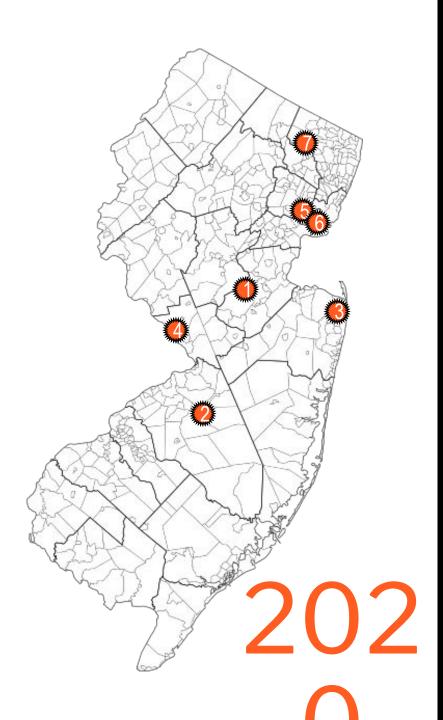
4 Rental Units in Midland Park, NJ



2019 15 Units Funded

- 2 Units for Homeless
- 5 Units for HH with Developmental Disabilities
- 2 Units for Victims of Domestic Violence
- 6 Units for Disabled Veterans

Photo: LUA Homes at West Kinney, Newark, NJ



1. Triple C Wood Avenue

2 Rental Units in North Brunswick, NJ

2. Salt & Light

4 Rental Units in Pemberton, NJ

3. HABCore, Inc. Dunlewy

2 Rental Units in Asbury Park, NJ

4. Homes By TLC Project Home XVIII

3 Rental Units in Ewing, NJ

5. LUA Homes at 61 Winthrop

2 Rental Units in Newark, NJ

6. LUA Homes at 63 Winthrop

4 Rental Units in Newark, NJ

7. Nouvelle Franklin Lakes

2 Rental Units in Franklin Lakes, NJ



1. AHA 6 Novad Court

3 Rental Units in Millstone, NJ

2. Nouvelle Wayne Disabled Housing

4 Rental Units in Wayne, NJ

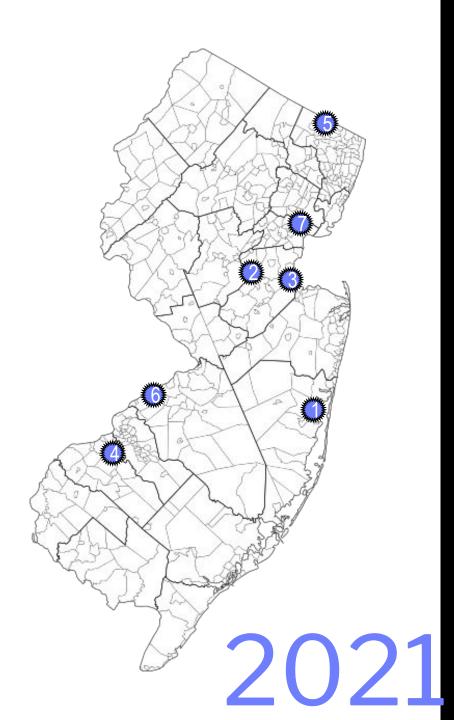


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21 Units Funded

- 7 Units for Homeless
- 6 Units for HH with Developmental Disabilities
- 2 Units for Victims of Domestic Violence
- 6 Units for Disabled Veterans

Photo: The Farm at Harding, Harding, NJ



1. Triple C Bayville

2 Rental Units in Berkeley, NJ

2. RCHP Highland Park IV

4 Rental Units in Highland Park, NJ

3. YMCA 118 State Street

4 Rental Units in Perth Amboy, NJ

4. GCHDC Rowan Special Needs

24 Rental Units in Deptford, NJ

5. Nouvelle Main Street

6 Rental Units in Montvale, NJ

6. Summerhill Supportive Housing

2 Rental Units in Delran, NJ

7. 170-176 First Street Seniors

24 Rental Units in Elizabeth, NJ



2021 66 Units Funded

- 8 Units for Homeless
- 2 Units for HH with Developmental Disabilities
- 8 Units for Homeless
- 26 Units for HH with Developmental Disabilities
- 6 Units for Disabled/Homeless Veterans
- 2 Units for Victims of Domestic Violence
- 24 Units for Seniors

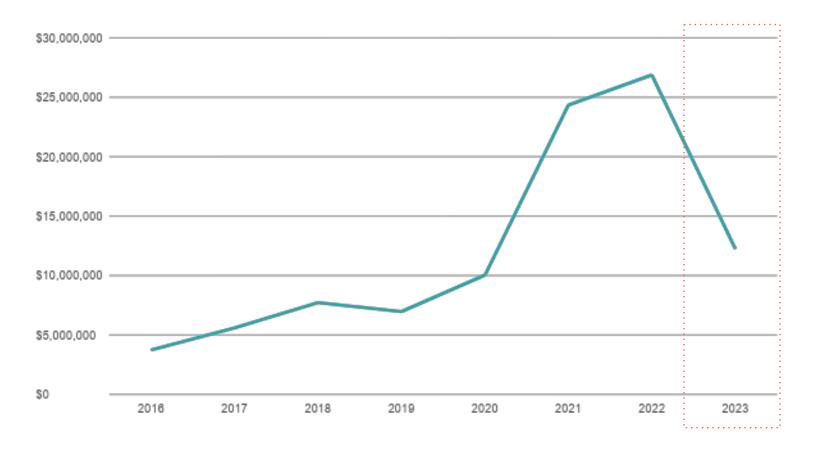
Photo: 118 State Street, Perth Amboy, NJ

PY 2021/PY 2022 SUBSTANTIAL AMENDMENT

- DCA is currently reviewing twelve (12) projects totaling \$36 million for 124 units
 of permanent supportive housing (PSH) units
- Provisions of Substantial Amendment <u>DOUBLES</u> the amount of units produced by NHTF since 2016 (per 2021/2022 SA)
- PY2021 COMMITTED per Substantial Amendment
- PY2022 monies still available per Substantial Amendment
- PY2023 monies now available per 2023 Annual Action Plan approval

2023 ALLOCATION

ANNUAL ACTION PLAN



- 2023 dropped to \$12 Million
- 2023 Annual Action
 Plan removes 9-to-25
 unit projects and cap
 projects at 8 units with
 maximum awards still
 reflective of per unit
 costs by bedroom size
 (to account for high
 construction costs)

Bedroom Size	STUDIO	1-BDR	2-BDR	3-BDR	4-BDR
Maximum Per Unit Subsidy	\$ 250,000	\$ 350,000	\$ 430,000	\$ 500,000	\$ 570,000
Maximum Project Subsidy (4-unit with State PBV)	\$ 1,000,000	\$ 1,400,000	\$ 1,720,000	\$ 2,000,000	\$ 2,280,000
Maximum Project Subsidy (8-unit with State PBV)	\$ 2,000,000	\$ 2,800,000	\$ 3,440,000	\$ 4,000,000	\$ 4,560,000

2023 ALLOCATION

CONFIRMED CHANGES FOR 2023

HOME CHDO & HPI

MAXIMUM AWARD Maximum Per Unit Subsidy Limit

*based on bedroom size & project funding gap

For the creation of up to eleven (11) units for low- and moderate-income households (<80% of AMI).

UNITSIZE					
STUDIO	1-BDR	2-BDR	3-BDR	4-BDR	
\$153,314	\$175,752	\$213,717	\$276,482	\$303,489	

MAXIMUMPER UNIT SUBSIDY *Calculated by HUD

HOME Maximum Per Unit Subsidy Limits

- + Reasonable Cost Criteria
- + Gap

ELIGIBLE AWARD

BH REASONABLE COST

ERIA COST
\$105 PER SF + \$30 SF PER FULL BASEMENT
\$117 PER SF + \$30 SF PER FULL BASEMENT
\$138 PER SF
\$143 PER SF
\$182 PER SF

*Parking Garage permits \$15,000 for each parking space not to exceed 1 space per LMI unit (exclusive use and no charge to tenant)

MAXIMUM PER UNIT SUBSIDY

- Project reserve accounts
- Development, operations or modernization of public housing
- Previously funded HOME projects and income deed restricted properties
- Projects that are currently or anticipate receiving other DCA-HPU or NJHMFA funding
- Project or tenant based rental assistance
- Pay delinquent taxes, fees or charges
- Acquisition of vacant land without development

HOME NELIGIBLE PROJECT

CHOICE LIMITING ACTIVITIES

FOR NHTF & HOME

Applicants cannot engage in any CLA prior to environmental clearances and issuance of a NTP:

- Land acquisition
- Closing on loans
- Signing a construction contract
- Any construction activity

1 LEGAL STATUS

- Purpose = provide decent housing that is affordable to LMI persons
- No individual benefit
- Clearly defined Service Area
- Non-profit

2 ORGANIZATIONAL STRUCTURE

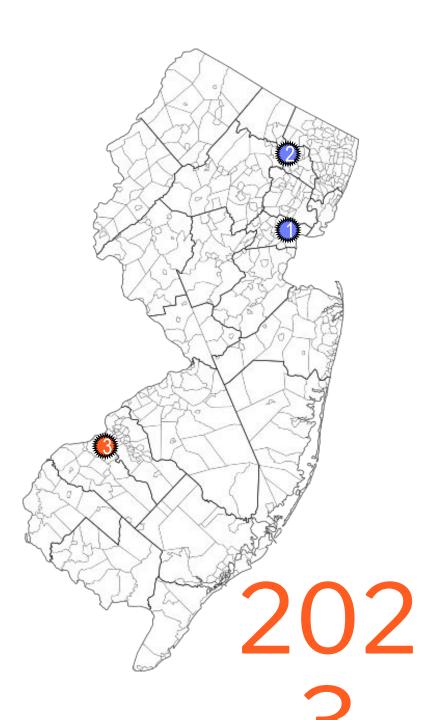
- At least 1/3 represents LI community
- No more than 1/3 can be public officials or PJ/State recipient
- Maximum limits on for-profit representation if sponsored by for-profit

3 CAPACITY & EXPERIENCE

- Minimum 1-year experience serving community
- Demonstrate capacity in similar projects
- Financial standards

CHD

A Community Housing Development Organization (CHDO) is a private, non-profit, community-based service organization that has obtained staff with the capacity to develop affordable housing in the community



1. MREH New Point

11 Rental Units in Elizabeth, NJ

2. Nouvelle Rock Residence

4 Rental Units in Glen Rock, NJ

3. 46 E. Barber Ave

1 Homeownership Unit in Woodbury, NJ

AFFORDABLE MAXIMUM AWARD HOUSING TRUST

FUND

\$6,000,000

*based on BH Regulations & project funding gap

For the creation of up to twenty-five (25) units for low- and moderate-income households (<80% of AMI).

AHTE FUNDING CATEGORIES

FUND CATEGORY	MAXIMUM AWARD	MAXIMUM UNITS	ALLOCATION OF FUNDS
Municipal Settlement Fund (MSF)	\$6,000,000	25	50%
Neighborhood Partnership Fund (NPF)	\$6,000,000	25	40%
Innovation Fund (IF)	\$2,000,000	Housing/Non-Housing	10%

^{*}SFY 2024 BUDGET INCLUDES \$25 MILLION APPROPRIATION TO HABITAT FOR HUMANITY AFFILIATES

- Required affordable portion of an inclusionary project
- Conversion of public housing to homeownership
- Projects funded by other sources
- Projects is receiving funding from DCA or NJHMFA
- Projects containing more than 25 units
- Projects with affordability controls less than 20 years

AHTE NELIGIBLE PROJECT

BALANCED HOUSING & WHAC

Gap Financing

Capacity/Experience of developer

Reasonable Cost Criteria – Square Footage (**BH**)

Developer Fee limited to 8%

Soft Cost limited to **28**%

Debt Coverage Ratio (DCR) is minimum **1.20**

(Rentals)

..+ili--~-

Unit Pricing per **UHAC** (N.J.A.C. 5:80-26.1 et seq.)

50/50 Low-Mod Split

Affordability averages (52% for rental & 55% for

homeownership) & Bedroom Distribution

Affirmative Marketing/NJHAS AA required

NJHMFA Housing Resource Center must be

Minimum Unit & Bedroom Size:

UNIT TYPE	MINIMUM UNIT SIZE	MINIMUM BDR SIZE
STUDIO	500 SF	-
1 BEDROOM	600 SF	150 SF
2 BEDROOM	750 SF	150 SF & 100 SF
3 BEDROOM	950 SF	150 SF & 100 SF
4 BEDROOM	1,150 SF	150 SF & 100 SF

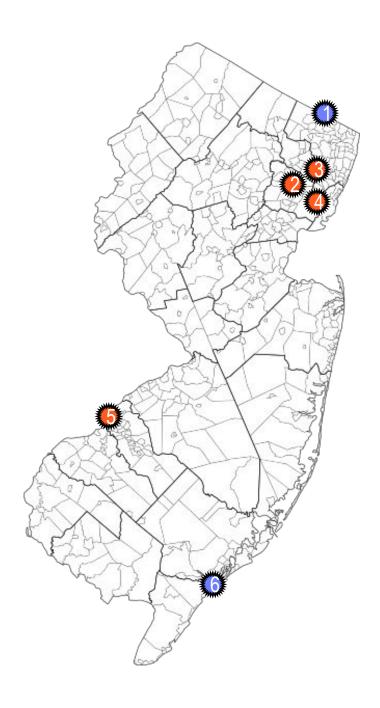
Additional Requirements:

Balanced Housing Green Building Requirements

Automatic Fire Suppression

Energy Star Certification

Central Air Conditioning



1. Montvale Family Apartments

25 Rental Units in Montvale, NJ

2. Paterson Habitat for Humanity

13 Homeownership Units in Paterson, NJ

3. Wayne Avenue Apartments

4 Rental Units in Paterson, NJ

4. Mill Street Apartments

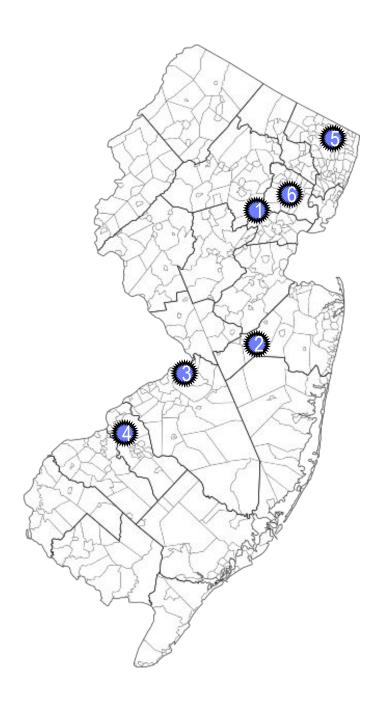
3 Rental Units in Paterson, NJ

5. Parkside Homes

10 Homeownership Units in Camden, NJ

6. Ocean City Scattered Site

10 Rental Units in Ocean City, NJ



1. Morris County Habitat for Humanity

12 Homeownership Units in Summit, NJ

2. Allen House 2

10 Senior Rental Units in Millstone, NJ

3. Burlington/Mercer Habitat

10 Homeownership Units in Bordentown, NJ

4. Elizabeth Place

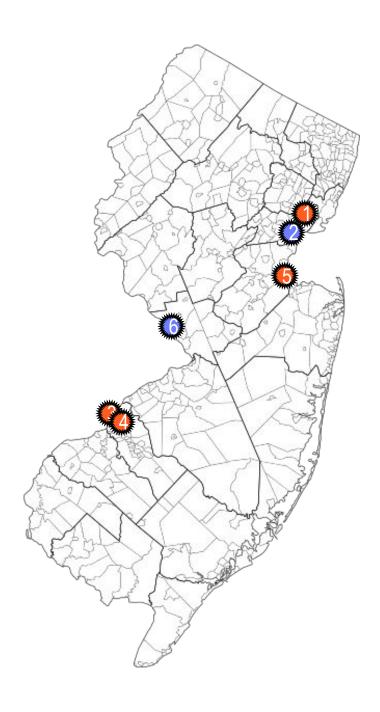
20 Rental Units in Haddonfield, NJ

5. Lake Tappan Commons

25 Rental Units in River Vale, NJ

6. Tompkins Street Apartments

17 Rental Units in West Orange, NJ



1. East Orange Homeownership

6 Homeownership/Rental Units in East Orange, NJ

2. Magill Real Estate Holdings, Inc.

20 Rental Units in Elizabeth, NJ

3. SJCS Rehab, LLC

10 Homeownership Units in Camden, NJ

4. Branch Village Homeownership

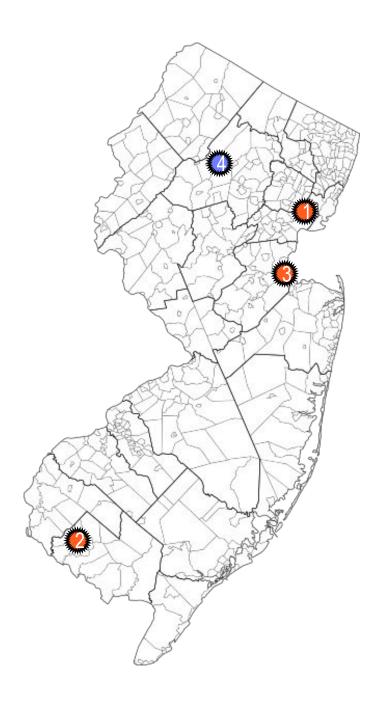
10 Homeownership Units in Camden, NJ

5. Morris Habitat For Humanity

12 Homeownership Units in Old Bridge, NJ

6. Homes By TLC Project Home XIX

6 Rental Units in Ewing, NJ



1. ULECOC Homeownership

16 Homeownership/Rental Units in Newark, NJ

2. Tri-County CAP Southeast Gateway

5 Homeownership Units in Bridgeton, NJ

3. BCUW/Madeline CHM I, LLC

6 Rental Units in New Brunswick, NJ

4. Pillar Wharton

11 Rental Units in Wharton, NJ

UNDER CONSTRUCTION

AHTF RENTAL









UNDER CONSTRUCTION

AHTF HOMEOWNERSHIP









LOAN TERMS HOME & AHTE PROGRAMS

- Rental Project: Funds are provided as a soft second loan at 1% compounded annually with a term to match the affordability restriction period. Repayment terms are based on 50% of cash flow (0% during construction)
- For Sale: Construction financing at 0% (Repayment Mortgage for Homeowner)
- AHTF Innovation
 Category Non-Housing:
 Grant or other
 arrangements

REVIEW CRITERI



DEVIDAL COLTEDIA	FEDERAL		STATE
REVIEW CRITERIA	NHTF	HOME	AHTF
MAX UNITS	9-25 Non-State PBV	11	25
MAX SUBSIDY	Maximum Per Unit Subsidy X Bedroom Type X # of Units + Gap ^A	Maximum Per Unit Subsidy + RC + Gap	\$6,000,000
POPULATION SERVED	< 30% AMI Special Needs	< 80% AMI	< 80% AMI
MIN AFFORDABILITY PERIOD	30 Years	Varies Based on Construction Type, Award and Location	MSF = 30 Years NPF = 20 Years
ERR	Only when other HUD Funds are being used ⁸	X	Х
CHOICE LIMITED ACTIVITY	X	X	-
REGULATIONS	HUD ^C	HUD/UHAC (whichever is more restrictive)	UHAC
LOW/MOD SPLIT	3 7 3	X	X
BEDROOM DISTRIBUTION	,-	X	X
AFFORDABILITY AVERAGE	(5)	RENT= 52% OWN= 55%	RENT = 52% OWN = 55%
MAX RENT PRICING	FMR ^D	RENT= 60% AMI OWN= 70% AMI	RENT = 60% AMI OWN = 70% AMI
ENERGY STAR	X	X	X
CENTRAL AIR	X	X	X
GREEN BUILDING STANDARDS	X	Х	X
AFFIRMATIVE MARKETING	X	X	X
NJHAS AA	-	X	X
DEVELOPER FEE MAX	8%	8%	8%
SOFT COSTS MAX	28%	28%	28%
DEBT COVERAGE RATIO	1.2	1.2	1.2

HOME ARP

TOTAL AWARD TO NJ \$19,495,890

RFPs to be issued in NJDCA SAGE for projects serving Qualifying Populations

- ACQUISTION & DEVELOPMENT OF NON-CONGREGATE SHELTERS: \$2,000,000
- TBRA: \$10,000,000
- DEVELOPMENT OF RENTAL HOUSING: \$3,596,712
- NON-PROFIT CAPACITY BUILDING: \$974,794
- PLANNING & ADMINISTRATION: \$2,924,383

NJHEALTHY \$100,000,000 HONES HONES POTENTIAL FUNDS \$100,000,000 FUNDS FROM HCBS MEDICAID SPEND PLAN VIA MOU BETWEEN NJDMAHS & NJDCA

INITIATIVE

For the creation of rental units for very low-income households (<30% of AMI) reserved for MEDICAID MEMBERS (NJHHI Capital, R&R & CORRA Fund).

CAPITAL FUND

- 0% Advanced Construction Financing
 - Up to 90% of funds)
- Capital Fund = Per Unit Costs
 - No cap but within Reasonable Costs

R&R FUND

- <u>CAPITALIZED</u>
 upfront operating
 funds for:
 - Maintenance Contracts
 - Maintenance & Repairs
 - Reserves

CORRA FUND

- <u>CAPITALIZED</u> upfront operating funds for:
 - Rental Assistance (15-Year)
 - Administration
 - Salaries
 - Insurance
 - Utilities
 - RE Taxes
 - Management Fee

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NJHHI

CAPTIAL FUND

REPAIR & REPLACEMENT (R&R) FUND

CAPITALIZED OPERATING RESERVE AND RENTAL ASSISTANCE (CORRA) FUND

CAPITAL FUND

- 0% Advanced Construction Financing
 - Up to 90% of funds)
- Capital Fund = Per Unit Costs
 - No cap but within Reasonable Costs

R&R FUND

- <u>CAPITALIZED</u>
 upfront operating
 funds for:
 - Maintenance Contracts
 - Maintenance & Repairs
 - Reserves

CORRA FUND

- CAPITALIZED upfront operating funds for:
 - Rental Assistance (15-Year)
 - Administration
 - Salaries
 - Insurance
 - Utilities
 - RE Taxes
 - Management Fee

Juciai Jei vices

Construction

Operating

NJHHI

CAPTIAL FUND

REPAIR & REPLACEMENT (R&R) FUND

CAPITALIZED OPERATING RESERVE AND RENTAL ASSISTANCE (CORRA) FUND

- Rental Units Dedicated units for Medicaid Members making less than 30% AMI
- Location Standards in conformance with HCBS requirements
- Priority for accessible (ADA) or adaptable units (including but not limited to first floor and/or elevator buildings, accessible floor plans, accessible ingress/egress)
- Developers with experience in serving similar special needs populations
- Integrated into overall community projects (mixed income and mixed use can be considered)

NJHH CRITERIA

- Permitted to be combined with other State and Federal programs (e.g. – LIHTC, Aspire, Inclusionary, etc.)
- Referral of residents provided by Managed Care Organizations (MCOs)
 - Aetna Better Health of NJ
 - AMERIGROUP New Jersey
 - Horizon NJ Health
 - UnitedHealthcare Community Plan
 - WellCare of New Jersey
- Housing supports provided by DMAHS and MCOs (1115 Waiver Housing Supports)

NJHH CRITERIA

LOAN TERNS NJHHI PROGRAM

- Capital Fund: Funds are provided as a construction loan at <u>per unit costs</u> (held by security mortgage) at 0% interest and 0% cash flow with a term to match the affordability restriction period (30 years). Mortgage held with the provision that so long as occupied by eligible households (Medicaid members <30% **AMI**) thru affordability periód, loan is forgiven.
- R&R Fund/CORRA Fund:
 Funds are provided as
 capitalized escrow (funds
 held by developer with
 NJDCA as co-signatory) so
 long as funds are used in
 conjunction with Funding &
 Disbursement Agreement
 (FDA) and Annual Draw
 Requests/Annual Audit
 Reporting Requirements

TEAM

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THANK YOU

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